

CASE STUDY:

Fractional CFO unlocks scalable growth for specialist engineering business

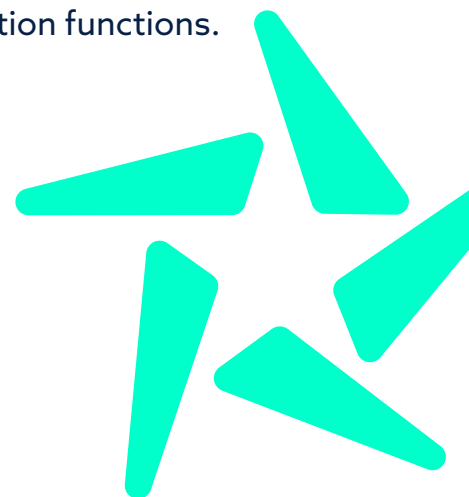


Overview

The company is a specialist engineering and technology business delivering safety-related and mission-critical systems to the aerospace, nuclear and maritime sectors. With strong market demand, the business was entering a phase of accelerated growth and needed experienced leadership to help manage the scale-up.

Challenges

- Scaling rapidly to maximise new market opportunities without the internal structure to support growth.
- Recognised the need for a C-suite so appointed a new CSO and COO and needed an experienced CFO to complete the senior team.
- The Board was needing financial input to make strategic investment decisions, such as new premises, acquisitions, and additional headcount.
- The CEO was too stretched to manage and direct the administration functions.
- High staff turnover in the administrative teams.



Our Approach

Our Headstar Fractional CFO was quickly embedded within the business and delivered senior finance leadership to support confident decision-making:

- Appointed on a part-time interim basis to provide immediate impact.
- Provided leadership, guidance and alignment across Finance, HR, Procurement and Digital Transformation teams.
- Enhanced monthly financial reporting pack, KPIs and cash forecasting.
- Introduced scalable processes for recruitment, procurement and financial decision making.
- Raised the profile of the Finance function and ensured financial input into all key decision making, including supporting large high-value tenders.

Results

Strategic Investment Decisions

Improved financial visibility and forecasting gave the Board confidence to recruit new staff, make an acquisition, and expand into new larger premises.

Stronger Operational Alignment

Brought structure and leadership to the finance and administrative management teams, enabling consistent delivery across all business support functions.

Supported Business Growth Trajectory

Delivered the clear path needed to support the doubling of turnover for the year ahead and established Finance as a valuable and reliable function.

Major Contract Wins

Provided expert financial input into winning high-value tenders, directly supporting the growth of the business.

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The Headstar Fractional CFO joined us at a critical juncture in our growth journey, stepping in as interim CFO with **calm precision, a sharp commercial eye, and an unwavering sense of balance**. Despite operating within limited availability, he consistently brought clarity and structure to a fast-moving and high-pressure environment.

His ability to cut through the noise and prioritise what truly matters was invaluable, particularly in **navigating and successfully supporting one of the company's most significant contracts** to a successful conclusion. He combined a steady hand with professional acuity, making complex financial matters digestible and actionable for the wider team.

In a dynamic and often intense period of growth, the Headstar Fractional CFO proved himself a trusted, dependable presence and **a true asset to the business**.

Chief Executive Officer

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Get in touch to find out how a Headstar Fractional CFO can help to transform your business.



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